



ANNUAL REPORT 2014/2015

SUMMARY

The Club continues to remain in fairly good shape from both a financial and membership point of view. However the committee are aware that the hard work already undertaken needs to be maintained as Squash and Racketball continue to struggle for media profile. The comparative low number of players to other high profile sports, results in membership being key to the health of the Club and we strive to arrest the ongoing fall in membership over the last few years. Despite the usual financial pressures on the Club we have continued to invest in improvements for members and coaches. We have also renewed the BT Sport package shown on the lounge TV, all at no extra charge to members. Our Premier Squash team excelled in 2015 and we are proud to be the reigning champions. Our teams in the Derbyshire League continue to do well, and thanks go to the players coaches and captains for all their hard work not just for last season but over a number of years that has taken and maintained the club to the level it has achieved.

COMMITTEE

During the year committee meetings were well attended and there have been a number of changes in the committee during the last twelve months. Following the retirement of Roy Squires, Bob Allen has now taken on the role of Club Treasurer, with Nigel Stone succeeding Bob as Club Secretary.

Phil Harrison has assumed the role of House Manager, with Brian Legg continuing to assist in a reduced capacity.

MEMBERSHIP

The August figures were as follows;

Membership Category	2015	2014	2013
Full	305	307	304
Restricted	125	128	154
Junior	43	56	86
Student	19	35	21
Social	60	72	69
Total	552	598	634

As reported last year these numbers vary from month to month, but the trend has shown a gradual fall over recent years as can be seen with the previous two years figures shown alongside this years numbers.

COURT USAGE AND BOOKINGS

Prime Time court usage continues to be strong, with all court usage being monitored, with a view to increasing usage as far as possible.

FINANCES - Annual Report Financial Year 2014/15

This is the last financial report produced by Roy Squires prior to his retirement from long and distinguished duty as Club Treasurer.

Profit and Loss Account

Income for the year decreased from £140,811 at 30 April 2014 to £130,500 at 30 April 2015, a 7% decrease, but the reduction is much less than this since 2014 results contained the PSL account, which is now treated separately.

Subscriptions marginally increased. Booking Fees decreased by 11% and Bar income decreased by 1%. Furthermore, as Sponsorship is currently covered in the PSL account a nil return is noted. A bright light, however, is that the solar rebate increased by 54%

Expenditure decreased from £141,257 at 30 April 2014 to £118,872 at 30 April 2015, a 16% decrease. Utility costs (electricity, gas and water) decreased by 24% and Bar purchases increased by 8%. Match fees reduced by 65% as a consequence of having a separate PSL account. The cost of Repairs and Renewals decreased by 36% because significantly less work was required in refurbishing the squash courts. The reduction in Administration costs (8%) is significantly attributed to the use of e mail for the issue, to the majority of members, of newsletters and accounts information.

The operating surplus for the year was £11,618 compared with a deficit of £446 for the previous year.

Bar Account

The profit on bar sales decreased from 30.7% for last year to 24.9% for the current year and this is reflected in the overall bar profit falling by 39%

Balance Sheet

With the operating surplus of £11,619 and with the provision for depreciation added, there was a book deficit of £13,952 for the year

Premier Squash Team Account

This year there was an operating deficit of £2,353 on a turnover of £18,478, however, at the beginning of the season there was a surplus of £3,410, brought forward from last season, thus leaving a current bank balance of £1,057 as of 31 July 2015

Squash and Tennis Social Account

6 functions were held during the 2014 calendar year and these resulted in a £235.20 operating surplus thus giving a bank balance at 31.12.14 of £1,367.87

MARKETING

The club's website has been live for a couple of years now and we make every effort to keep it up to date with news and events. The website's platform has become out of date so we are planning to upgrade it so that it is compatible with mobile devices and more visible in search engines giving it greater reach and visibility. Over the year, Martin Donaldson has been working closely with Sara Elliss to manage our social media channels, Twitter and Facebook. Engagement with both channels is encouraging.

Sara has been working hard to promote the club more widely to help us grow our membership. Earlier this year, we ran an advertising campaign to raise awareness and flyers are being distributed in the local area to help attract new members too. The team at Snake Lane Design have provided valuable assistance in the production of artwork.

Ashley Franklin has also supported our marketing efforts by undertaking some professional photography for use in marketing activities. His contribution is much appreciated and we would also like to thank our members who acted as models for the photo shoots!

We value your feedback so please do let us know if you have any ideas concerning the website or the social media channels, or if you know of any opportunities to help us promote the club. Please email marketing@duffieldsquashclub.co.uk with your ideas and suggestions.

SOCIAL COMMITTEE

A number of events have taken place during the year that have proved very successful, and more are planned. Please keep a watch for notices in the Club, on the Club website and through social media.

BAR

Our thanks again go to Pete Jennings and his team of volunteers and staff. If any member is interested in helping staff the bar please contact Pete, his email is Barmanager@duffieldsquashclub.co.uk.

The arrangement for free membership in the year following volunteer bar duty remains ongoing (subject of course to there be no change in the Taxation Legislation).

REDEVELOPMENT UPDATE

We've continued to pursue finding out the value of our site, whilst as stated at last year's AGM keeping costs down to a minimum.

In November 2014 we received the previously commissioned report from GLNK Ltd with respect to the Flood Risk Assessment (FRA) of our site. In summary this concluded that provided that we raised the foundations of any dwellings by 63 cm, did not put bedrooms on any ground floor dwelling, and did not build within 8 meters of the Eccelsbourne River, then the site was acceptable from a FRA point of view for a high value development.

Unfortunately the Environmental Agency (EA) did not agree with the conclusions of our report. Derek Latham, who has given us invaluable advice on our submission, considered that it was worth

challenging the EA, but despite our efforts we have had a frustrating few months trying to set up a meeting with the various interested parties. We finally arranged a meeting on the 9th September, which we hope to report on at the AGM.

Since it is now two years since the clubs started to discuss future plans we've also updated our strategy in the light of any changing circumstances. This has shown that from the Tennis side that through careful maintenance the deterioration of the courts is not as fast as expected, so the cost of relaying courts can be spread over a significant longer period than planned. From the Squash & Racketball side the push to encourage more members to join the club has not stopped the gradual fall in membership, so the issue of car parking has not become significantly worse in the meantime.

GYMNASIUM

Russell Moore, with much appreciated assistance from the gym sub-committee, continued to oversee the gym throughout 2014. As reported last year, signs were evident of reduced levels of gym usage. Unfortunately, this trend continued throughout 2014 and usage for the year ended 31st December 2014 was down by 22 % compared to 2013. Revenue was down by 25%. So far in 2015, usage is almost 18% lower than in 2014. Gym inductions during the year were also lower – 39 in 2014 compared to 60 in 2013. One piece of feedback received from frequent gym users was that the price was uncompetitive. Hence a decision has been taken to allow those members using the gym more than 3 times in any one week to just pay for the 3 sessions, but the rest will be free of charge. The booking system can handle this so members will still be required to book their sessions for control purposes, but their accounts will not be debited.

As reported last year, we now have the technology to check gym sessions booked with people entering the gym, and several analyses of people entering the gym have been carried out, and non-payers identified. They were contacted, and agreed to book in future, and pay for sessions not previously booked. Once again members are requested to abide by the gym bye laws which require gym users to book sessions before entering the gym.

There were 2 meetings of the gym sub - committee during 2014, and the meeting notes were circulated to all gym users, and posted on the gym notice board. There was 1 resignation from the sub- committee, namely, Cameron Wells, who was the junior representative on the committee. However, we were pleased to welcome George Collier on to the committee to replace Cameron.

As regards new equipment, some heavy duty flooring was purchased for the weights area to offer more protection to the carpet tiles. Also, a new upright cycle was purchased, enabling the old one it replaced to be placed outside the gym for warm up purposes.

We are pleased to report that there have been no soundings of the panic alarm, and no malfunctions of the door security system.

Core fitness sessions during 2014 were more numerous than in 2013, and hence attendance increased from 394 in 2013 to 416 in 2014. Nick Reynolds has continued to run these sessions, able assisted by Rikki Shepherd, when he is unable to attend. There were some communications issues early in Nick's tenure, but these have now been resolved, and the sessions continue to be popular, and well received.

HOUSE MATTERS

In his new role as House Manager Phil Harrison has begun a review of Legal and Technical maintenance schedules for the club equipment.

DUFFIELD SQUASH CLUB CHAMPIONSHIPS - 2014/15

Finals Night was held in April, the results were as follows:

<u>SENIOR COMPETITION RESULTS</u>		
<u>SQUASH</u>		
<u>Competition</u>	<u>Winner</u>	<u>Runner Up</u>
Mens	John Slater	Sam Yallop
Ladies	Lesley Sturgess	Sue Smith
Ladies Over 40	Lesley Sturgess	Sue Smith
Mens over 35	Chris Alcock	Felix Frixou
Mens over 45	Phil Bond	Felix Frixou
Mens Over 55	Neil Nightingale	Steve Sims
Mixed Handicap	Ric Hart	Phil Bond
<u>Racketball</u>		
Open	Chris Alcock	Jenny Knibbs
Mens Over 40	James Foulk	James Russell
Mens Over 50	Neil Shorrocks	John Cunningham
Mens Over 60	Adrian Shepherd	Michael Taylor
Mixed Handicap	Neil Shorrocks	James Russell

<u>Junior Squash</u>		
Under 11 Mixed	Gabriel Wiseman	Jake Bamber
Boys Under 13	Oliver Johnston	George Salisbury
Boys Under 15	Oliver Johnston	Harry Salisbury
Boys Under 17	Oliver Lowe	Max Gilbert
Mixed Handicap	Oliver Lowe	Molly Tomlinson

DERBYSHIRE LEAGUES 2014/15

1. Premier League, 1st team finished runners-up to Brampton Manor. They were also runners-up to Brampton Manor in the Knock-Out cup. The top ranked player at the end of the season was Curtis Tomlinson at #2
2. Premier League, 2nd team finished bottom and were relegated. Top ranked player was Chris Alcock at #29.
3. Division 1, 3rd team finished 5th (out of 6) and were relegated. Top ranked player was Chris Alcock at #11.
4. Division 3, 4th team finished 4th (out of 6). Top ranked player was Ollie Lowe at #9
5. Division 4, 5th team finished 6th (out of 7). Top ranked player was Garry Holmes at #8
6. Division 5, 6th team finished 5th (out of 8). Top ranked player was Wayne Kiddie at #13
7. Division 5, 7th team finished 3rd (out of 8). Top ranked player was Dean Gregory at #6.
8. Ladies League, The ladies team finished runners-up to Ashbourne. Top ranked player was Molly Tomlinson at #5.

LEAGUES

The internal squash and racketball leagues were run as usual throughout the year. We encourage all our members to join the leagues, especially new members to the Club. Our thanks go to Pascal Smith and more latterly Vic Malysz for running the squash leagues, with thanks again also going to Vic for organising the club competitions via the My Courts section of the website.

SPONSORSHIP AND ADVERTISING

The Club benefits from a significant amount of sponsorship and advertising displayed on the courts or in the Premier Squash League programmes and match flyers. The Club remains grateful to everyone, Felix Frixou and his company in particular, for the money and effort that is put in to help the Club. Without this extra funding we would struggle to fund our winning PSL team of World Class players.

This concludes my inaugural report and I apologise if I have omitted anyone or there is something you wish to be recorded. If this is the case please let me know and we will publish details on the club website.

Nigel Stone Club Secretary